

Message Text

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ACTION EUR-12

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C O N F I D E N T I A L USNATO 0714

E.O. 11652: GDS

TAGS: MARR NATO TU

SUBJ:COMMERCIAL SALES BY US FIRMS TO TURKEY IN RELATION TO NATO
INFRASTRUCTURE PROJECTS

REF: USNATO 647 (NOTAL)

1. IN REFTEL, MISSION OUTLINED SPECIFIC PROBLEM CONCERNING
PROHIBITION AGAINST RADOME DELIVERY FROM ELECTRONIC SPACE
SYSTEMS CORP. TO TURKEY FOR NATO INFRASTRUCTURE PROJECTS. MISSION
ALSO PREDICTED THAT OTHER SUCH CASES WOULD ARISE SHORTLY.

2. LOCAL HUGHES AIRCRAFT COMPANY INFORMED MISSION THAT DEPARTMENT
HAS PROHIBITED THEM FROM FURTHER DELIVERIES UNDER THEIR
NATO INFRASTRUCTURE CONTRACT FOR ERECTION IN TURKEY OF
NADGE FOLLOW-ON STATIONS UNDER SLICE XXI PROJECT. APPARENTLY,
HUGHES HAS ALREADY DELIVERED MOST OF THE EQUIPMENT TO
TURKEY. HOWEVER, DEPARTMENT HAS PROHIBITED HUGHES FROM COMPLETING
THE DELIVERY, SUPPLYING DATA FOR SOFTWARE PROGRAMMING, AND DISPATCH
OF FURTHER PERSONNEL TO COMPLETE THE INSTALLATION. IN ADDITION,
HUGHES BELIEVES DEPARTMENT WILL SUSPEND DELIVERY TO TURKEY
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OF RELATED ITEMS MANUFACTURED BY HUGHES' SUBCONTRACTORS IN
UK, FRG, ITALY AND THE NETHERLANDS.

3. DEPT WILL RECALL THAT HOST NATION UNDER NATO INFRASTRUC-

TURE RULES ACTS AS AGENT FOR NATO. WHILE US PAYS ITS SHARE OF INFRASTRUCTURE PROGRAMS, SOME 70 PCT IS PAID BY OTHER ALLIES, INCLUDING TURKEY. IF DEPARTMENT PROHIBITS US CONTRACTORS FROM DELIVERY OF US EQUIPMENT TO TURKEY UNDER NATO CONTRACTS, AND PERHAPS EVEN SUSPENDS DELIVERY OF GOODS MANUFACTURED IN OTHER COUNTRIES, WE FORESEE STRONG CRITICISM FROM THE ALLIES. IN ADDITION, FINANCIAL CONSEQUENCES CAUSED BY POSSIBLE LEGAL ACTION TO FORCE DELIVERY UNDER CONTRACTUAL TERMS, WOULD NORMALLY BE PRESENTED TO THE P&P COMMITTEE FOR DISCUSSION. IT IS PROBABLE THAT THE OVERWHELMING MAJORITY OF THAT COMMITTEE WOULD RULE THAT FINANCIAL RESPONSIBILITY FOR UNILATERAL DECISIONS WITHIN THE ALLIANCE SHOULD BE BORNE BY THE COUNTRY MAKING THE DECISIONS.

4. ACTION REQUESTED: MISSION REITERATES ITS REQUEST FOR AN EARLY DECISION CONCERNING COMMERCIAL DELIVERIES TO TURKEY UNDER NATO INFRASTRUCTURE CONTRACTS.BRUCE

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